













Delta Capital provides **Fractional Financial and Administrative Services (FFAS)** to companies dealing with change, hence our name. Whether a startup looking to lay down a lean but solid framework in anticipation of investor due diligence, or an established company dealing with a resource scarcity, Delta provides the resources you require now. We reduce or eliminate management’s administrative burden, while professionalizing the company’s finance and administrative function in preparation for future growth.

Delta builds scalable infrastructure using repeatable processes and proven analysis and tracking tools that we have developed over years of experience. We work with you to define goals and determine the appropriate resource level to serve your recurring needs in the most economical way. Our operating model is flexible, allowing you to choose from a menu of services that best serves you. We can supplement existing staff for specific tasks or provide a complete outsourced accounting, finance, FPA and HR solution. We view our job not as a series of tasks defined by a statement of work, but rather a mission to divert administrative workflows to us at a fraction of the cost of adding permanent resources, freeing you and your team to get back to your business.

 <p>Services provided: F, FL, FPA Stage: Mid Stage Investor: Partners Group (Zug, Switzerland) Total raised: \$4MM</p>	 <p>Services provided: A, F, FL, FPA Stage: Start up. Sold to Allscripts 2016 Investors: Baseline, Converge, Excelerate, Generator, Launch Total raised: \$3.8MM</p>
 <p>Services provided: A, F, FL, FPA Stage: Startup/Growth. Sold to Ebates 2017 Investors: Comvest, Dace, Flybridge, IDG, USAA Total raised: \$41MM</p>	 <p>Services provided: A, F, FL, FPA Stage: Startup/Growth. Sold to Noosphere 2016 Investors: CRV, Qualcomm, Venrock Total raised: \$26.7MM</p>
 <p>Services provided: D Stage: Inception/Growth. Sold to Ingenix 2005 Investors: None (Bootstrapped)</p>	 <p>Services provided: A, F, FL, FPA, HR Stage: Inception/Growth. Sold to Millennial Media 2013 \$225MM Investors: General Catalyst, Redpoint, Summerhill, Valhalla, WPP Total Raised: \$125MM</p>
 <p>Services provided: A, F, FL, FPA, HR Stage: Inception/Growth. Sold to Rubicon 2017 \$38.5MM Investors: Bessemer, Sigma Total raised: \$9MM</p>	 <p>Services provided: A, F, FL, FPA, HR Stage: Inception/Growth. Sold to TXCC 2001 \$75MM Investors: Signal Lake, Star Ventures, Venrock, Vesbridge Total raised: \$30MM</p>
 <p>Services provided: A,F, FL, FPA Stage: Startup/Growth. Sold to Sallie Mae 2006 \$308MM Investors: CRV, Kleiner Perkins, General Atlantic, General Catalyst, Greylock Total raised: \$118MM</p>	 <p>Services provided: D, F, FL, FPA Stage: Mid Stage Investors: Angels Total raised: \$1.5MM</p>

SERVICES KEY:

A – Administrative/Accounting **D** – Board of Directors **F** – Fund Raising Process Mgt
FL – Fin’l Leadership (CFO, Controller) **FPA** - Fin’l Planning & Analysis, **HR** – HR & Benefits